



19F Philippine AXA Life Centre
Sen. Gil Puyat Ave., cor. Tindalo St.,
Makati City, Metro Manila, Philippines
Tel. Nos.: (63 2) 845 1324; 759 6680
Fax Nos.: (63 2) 845 1395; 759 6690
Website: www.epbn.ph



Business Mission to PHILCONSTRUCT 2017

Organized by the:
EU-PHILIPPINES BUSINESS NETWORK (EPBN)

In partnership with the
ITALIAN CHAMBER OF COMMERCE IN THE PHILIPPINES INC. (ICCPI)

A business mission in Manila during PHILCONSTRUCT 2017, largest construction show in the Philippines.

The mission, co-financed by the EPBN, will include tailored B2B meetings, networking cocktail and a four-day business exhibition in a European Pavilion

From November 09 - 12 , 2017
SMX Convention Center Manila

10 European companies will be selected for financial support



19F Philippine AXA Life Centre
Sen. Gil Puyat Ave., cor. Tindalo St.,
Makati City, Metro Manila, Philippines
Tel. Nos.: (63 2) 845 1324; 759 6680
Fax Nos.: (63 2) 845 1395; 759 6690
Website: www.epbn.ph

PHILCONSTRUCT 2017

Overview

The largest construction show in the Philippines, **PHILCONSTRUCT**, has been playing a major role in the industry for almost three decades now. This trade show has now become a solid platform that serves as a meeting place for the industry's movers and shakers, gathering thousands of leading brands and buyers around the globe.

PHILCONSTRUCT 2016 SHOW HIGHLIGHTS	
Participating Brands	1,589
Total No. of Booths	1,813
Total Sold out Space	57, 200 sq.m.
On-site Sales Reported	\$ 158,000,000
Total Trade Visitors	80,012

The Philippine building industry has only one place to do a business like no other. Get ready to stand out and level up your business to new heights.

1. Program

- **Wed, November 08:** Arrival in Manila - Hotel check-in – Ingress to set up booth
- **Thu, November 09:** Information Session - Companies registration – Opening day of PHILCONSTRUCT trade exhibition
- **Fri, November 10:** Participation in the Exhibition - Start of tailored B2B Meetings - Networking Cocktail Reception for EU Business Mission delegates, participants & potential partners
- **Sat, November 11:** Exhibition at the European Pavilion and participation in tailored B2B meetings
- **Sun, November 12:** Exhibition at the European Pavilion and participation in tailored B2B meetings - Closing and egress



2. Terms and Conditions

- Interested EU companies, industry associations and embassies shall submit all required documents to participate in the selection: profile and application form (attached).
- Only 10 EU SMEs will be selected based on their profiles and available places according to EU nationality of the SME to benefit from the special price for EU SMEs
- Upon payment the following services will be provided:
 - a) A list of targeted and qualified contacts (potential partners) will be provided to the selected companies,
 - b) EPBN & ICCPI will facilitate all the activities included in the program and introduce the EU company that will participate to their business networks,
 - c) EPBN & ICCPI will organize B2B tailored meetings with interested players during the four-day exhibition at the European Pavilion,
 - d) EPBN & ICCPI will provide support to facilitate logistic activities: list of recommended hotels, information about transportation in Manila, translation service, etc. However, the selected EU companies shall take care of their flight tickets and hotel accommodations.

3. Participation Fee for Business Mission & Trade Fair

EPBN Pricing	
Description	Booth
Booth (9 sqm - with booth system)	€3,780.00
B2B meetings (approximately 8 meetings)	€1,000.00
Cocktail evening (2 people)	€200.00
Total if taken separately (Booth 9sqm + B2B + Cocktail)	€4,980.00
EPBN special package for qualified EU SMEs* (Booth 9sqm + B2B + Cocktail)	€3,980.00
EPBN special package for embassies, industry association, large EU companies (Booth 9sqm + B2B + Cocktail)	€4,980.00

* Only 10 EU SMEs will be selected based on their profiles and available places according to EU nationality of the SME to benefit from the special price for EU SMEs



19F Philippine AXA Life Centre
Sen. Gil Puyat Ave., cor. Tindalo St.,
Makati City, Metro Manila, Philippines
Tel. Nos.: (63 2) 845 1324; 759 6680
Fax Nos.: (63 2) 845 1395; 759 6690
Website: www.epbn.ph



4. Application & Registration process

- Application deadline: In order to participate at PHILCONSTRUCT 2017, please send the following documents: company profile and attached application form including expectations on the event to EPBN or ICCPI for examination by **Monday, July 24, 2017**.
- Participants shall pay 50% down payment of the participation fee of **1990 EUR** (for EU SMEs) and **2490 EUR** (for Embassies) and send a copy of the bank transfer to validate the registration **by Friday, July 28, 2017**. **The balance of the payment of 1990 EUR** (for EU SMEs) and **2490 EUR** (for Embassies) **will be due on Friday, September 22, 2017**.

5. Important notes

- The European Pavilion with specialized design will be divided into 10 booths with 3x3m dimension following a standard layout.
- EPBN & ICCPI cannot guarantee a specific number of B2B meetings.
- **In case of cancellation of participation no refund will be issued.**

6. Payment condition

For EU SMEs:

50% down payment of **1990 EUR by July 28, 2017, Friday**.

50% payment balance of **1990 EUR by September 22, 2017, Friday**.

For embassies, industry association, large EU companies:

50% down payment of **2490 EUR by July 28, 2017, Friday**.

50% payment balance of **2490 EUR by September 22, 2017, Friday**.

ICCPI Bank Details:

Camera di Commercio Italiana nelle Filippine Inc.
BDO - Ayala Ave. People Support Branch
Ground Floor, People Support Center, Amorsolo Street,
Makati, Kalakhang Maynila

Euro Account no: 302-080-112-305

Swift Code: BNORPHMM



**EU - PHILIPPINES
BUSINESS NETWORK**

19F Philippine AXA Life Centre
Sen. Gil Puyat Ave., cor. Tindalo St.,
Makati City, Metro Manila, Philippines
Tel. Nos.: (63 2) 845 1324; 759 6680
Fax Nos.: (63 2) 845 1395; 759 6690
Website: www.epbn.ph

7. Contacts

Italian Chamber of Commerce in the Philippines Inc.

Chynna Louise Riego
Marketing and Events Manager
+63 (0) 2 978 027
+63 (0) 915 563 8633
Email: chynna.riego@iccp.org.ph
Website: www.iccpi.org.ph

EU-Philippines Business Network

Emmanuel de Ghellinck
Business Support Officer
+63 (0) 832 8122
+63 (0) 998 841 8990
Email: emmanuel.de.ghellinck@epbn.ph
Website: www.epbn.ph





19F Philippine AXA Life Centre
 Sen. Gil Puyat Ave., cor. Tindalo St.,
 Makati City, Metro Manila, Philippines
 Tel. Nos.: (63 2) 845 1324; 759 6680
 Fax Nos.: (63 2) 845 1395; 759 6690
 Website: www.epbn.ph

Application Form PHILCONSTRUCT 2017 SMX CONVENTION CENTER MANILA

Please fill in the following form and return it before July 24, 2017.

<input type="checkbox"/> Booth (9 sqm - with booth system)	<input type="checkbox"/> Cocktail evening (2 people)
<input type="checkbox"/> B2B meetings (approximately 8 meetings)	<input type="checkbox"/> Full package: (Booth 9sqm + B2B + Cocktail)

Company Name:

Contact Person:

Number of Representatives:

Address:

City and postal code:

Telephone No.: Cellular No.:

Email: Website:

Nationality of the company Number of employees

Annual turnover Business activities

Desired business cooperation (agents, distributors, joint-venture partners, importers, etc.):

.....

.....

.....

The undersigned hereby certify that he/she intends to participate in the PHILCONSTRUCT 2017 Business Mission. Therefore he/she agrees to pay the participation fee by the deadline set.

Date:

Signature:

