



19F Philippine AXA Life Centre
Sen. Gil Puyat Ave., cor. Tindalo St.,
Makati City, Metro Manila, Philippines
Tel. Nos.: (63 2) 832 8121 to 22
Fax Nos.: (63 2) 845 1323
Website: www.epbn.ph



Business Mission to WATER CHALLENGE FORUM 2017

Organized by the:
EU-PHILIPPINES BUSINESS NETWORK (EPBN)

In partnership with the
EUROPEAN CHAMBER of COMMERCE OF THE PHILIPPINES (ECCP)



A business mission in Manila during WATER CHALLENGE FORUM 2017



The mission, co-financed by the EPBN, will include conference participation, tailored B2B meetings, networking cocktail and a trade exhibition in the European Pavilion

**June 14, 2017
Marriott Hotel Manila**



10 European companies will be selected for financial support





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WATER CHALLENGE FORUM 2017

1. Overview

The WATER CHALLENGE FORUM highlights the challenges that the Philippines is facing as far as managing its water resources is concerned. It brings together in one forum water policymakers, water suppliers and distributors, water technology and service providers, international and local business organizations, academe and other water industry stakeholders to exchange information, discuss the priorities of the water sector and provide recommendations on how to address the challenges in the country's water supply.

The EPBN in collaboration with the ECCP are organizing a European Pavilion in the trade exhibition area of the Water Challenge Forum.

2. Visitor Profile

- C-level Executives
- Directors and Heads of Facilities, Engineering and Environment
- Operations Managers
- Building Administration Managers
- Government Officials engaged in Water Policy and Infrastructure Development
- Heads of Local Government Units
- Water Service and Wastewater Treatment companies
- Engineers
- Architects & Contractors
- Water Solutions Providers (Technology & Services)
- Academe
- Non-Government Organizations
- International Organizations
- Real Estate Developers and Property Management Firms
- Property Owners - Buildings, Eco-Zones, Business Districts, Subdivisions, etc.

3. Program

- **Tuesday, June 13:** Arrival in Manila - Hotel check-in – Ingress to set up booth
- **Wednesday, June 14:** Companies registration – Opening of Water Challenge Forum & trade exhibition – participation in tailored B2B meetings - Networking Cocktail Reception for EU Business Mission delegates, participants & potential partners - Egress

4. Terms and Conditions

- Interested EU SMEs shall submit all required documents to participate in the selection: company profile and application form (attached).
- Only 10 EU SMEs will be selected based on their profiles and available places according to EU nationality of the SME.
- The EU company will be provided 1 complimentary seat to the Conference
- Inclusion of Company logo, Contact details and Profile in the Program/Directory
- Upon payment the following services will be provided:





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- a) A list of targeted and qualified contacts (potential partners) will be provided to the selected companies,
- b) EPBN & ECCP will facilitate all the activities included in the program and introduce your company to their business networks,
- c) EPBN & ECCP will organize B2B tailored meetings with interested players in the European Pavilion during the exhibition,
- d) EPBN & ECCP will provide support to facilitate logistic activities: list of recommended hotels, information about transportation in Manila, translation service, etc. However, the **selected EU companies shall take care of their flight tickets and hotel accommodations.**

5. Participation Fee for Business Mission & Trade Fair: 960 EUR

ACTIVITIES	EUR
<ul style="list-style-type: none"> • Exhibition booth (9 sqm) at the European Pavilion • 1 Complimentary seat at the Conference • B2B meetings • Networking reception (1 representative) • Inclusion of Company logo, Contact details and Profile in the Program/Directory 	
Total Cost	1600
<i>EPBN subsidy</i>	640
Participation Fee for EU Companies	960
Participation Fee for EU Embassies	1600

6. Exhibition booth details:

- The European Pavilion will be divided into 10 booths with 3x3m dimension following a standard booth shell layout, using 3mm white versa board supported by octa-shape aluminum posts & aluminum beams.
 Booth Amenities include:
 - Two (2) Fluorescent lights (40 watts)
 - One (1) Unit Convenience Outlet
 - One (1) Unit Information Table
 - Two (2) Chairs
 - Company Name on Fascia Board
 - Booth Area Covered with Exhibition Carpet.





Booth Reservation is on a “First come, first serve” basis. Book early to reserve the best location for your company.

7. Application & Registration process

- Application deadline: To participate at the selection, the required documents (company profile and attached application form including expectations on the Philippine market) should be sent to EPBN for examination **by Monday, March 20, 2017.**
- Participants shall pay the participation fee of **960 EUR**, and send a copy of the bank transfer to validate the registration **by Friday, March 24, 2017.**

8. Important notes

- Sponsorship opportunities available to interested companies.
- EPBN cannot guarantee a specific number of B2B meetings.
- **In case of cancellation of participation, no refund will be issued.**



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9. Payment condition

Full Payment of **960 EUR by March 24, 2017, Friday**

EPBN Bank Details:

European Chamber of Commerce of the Philippines
HSBC - The Hongkong and Shanghai Banking Corp.
3058 Fifth Avenue West
Bonifacio Global City (BGC), Taguig City
Euro Account no: 031-036023-131
Swift Code: HSBCPHMM

10. Contacts:

EU-Philippines Business Network

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Application Form WATER CHALLENGE FORUM 2017
June 14, 2017
Marriott Hotel Manila

Please fill in the following form and return it before March 20, 2017

Company Name:

Contact Person:

Number of Representatives:

Address:

City and postal code:

Telephone No.: Cellular No.:

Email:

Website:

Nationality of the company Number of employees

Annual turnover Business activities

Number of Booths

Desired business cooperation (agents, distributors, joint-venture partners, importers, etc.):

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Interested to know more about sponsorship packages for the event.

The undersigned hereby certify that he/she intends to participate in the Water Challenge Forum 2017 Business Mission. Therefore he/she agrees to pay the participation fee by the deadline set.

Date:

Signature:

