



19F Philippine AXA Life Centre
Sen. Gil Puyat Ave., cor. Tindalo St.,
Makati City, Metro Manila, Philippines
Tel. Nos.: (63 2) 845 1324; 759 6680
Fax Nos.: (63 2) 845 1395; 759 6690
Website: www.epbn.ph



Business Mission to PHILCONSTRUCT 2017

Organized by the:
EU-PHILIPPINES BUSINESS NETWORK (EPBN)

In partnership with the
ITALIAN CHAMBER OF COMMERCE IN THE PHILIPPINES INC. (ICCPI)

A business mission in Manila during PHILCONSTRUCT 2017,
largest construction show in the Philippines.

The mission, co-financed by the EPBN, will include tailored B2B meetings, networking
cocktail and a five-day business exhibition in a
European Pavilion

From January 6 - 9, 2018 (New date)
SMX Convention Center Manila

10 European companies will be selected for financial support



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PHILCONSTRUCT 2017¹

1. Overview

The largest construction show in the Philippines, **PHILCONSTRUCT**, has been playing a major role in the industry for almost three decades now. This trade show has now become a solid platform that serves as a meeting place for the industry's movers and shakers, gathering thousands of leading brands and buyers around the globe.

PHILCONSTRUCT 2016 SHOW HIGHLIGHTS	
Participating Brands	1,589
Total No. of Booths	1,813
Total Sold out Space	57, 200 sq.m.
On-site Sales Reported	\$ 158,000,000
Total Trade Visitors	80,012

The Philippine building industry has only one place to do a business like no other. Get ready to stand out and level up your business to new heights.

2. Program

Date	Program
Friday, January 5, 2018	<ul style="list-style-type: none"> • Arrival in Manila • Hotel check-in • Ingress to set up booth
Saturday, January 6, 2018	<ul style="list-style-type: none"> • Information Session • Companies registration • Opening day of PHILCONSTRUCT trade exhibition
Sunday, January 7, 2018	<ul style="list-style-type: none"> • Exhibition at the European Pavilion • Start of tailored B2B Meetings • Networking Cocktail Reception for EU Business Mission delegates, participants & potential partners
Monday, January 8, 2018	<ul style="list-style-type: none"> • Exhibition at the European Pavilion • Participation in tailored B2B meetings
Tuesday, January 9, 2018	<ul style="list-style-type: none"> • Exhibition at the European Pavilion • Participation in tailored B2B meetings • Closing and egress

¹ New date moved to January 6 to 9, 2018 due to the ASEAN summit in November 10 to 14, 2017.





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NORDCHAM
PHILIPPINES

3. Terms and Conditions

- Interested EU companies, industry associations and embassies shall submit all required documents to participate in the selection: profile and application form (attached).
- Only 10 EU SMEs will be selected based on their profiles and available places according to EU nationality of the SME to benefit from the special price for EU SMEs
- Upon payment the following services will be provided:
 - a) A list of targeted and qualified contacts (potential partners) will be provided to the selected companies,
 - b) EPBN & ICCPI will facilitate all the activities included in the program and introduce the EU company that will participate to their business networks,
 - c) EPBN & ICCPI will organize B2B tailored meetings with interested players during the five-day exhibition at the European Pavilion,
 - d) EPBN & ICCPI will provide support to facilitate logistic activities: list of recommended hotels, information about transportation in Manila, translation service, etc. However, the selected EU companies shall take care of their flight tickets and hotel accommodations.

4. Participation Fee for Business Mission & Trade Fair

EPBN Pricing	
Description	Booth
Booth (9 sqm - with booth system)	€3,780.00
B2B meetings (approximately 8 meetings)	€1,000.00
Cocktail evening (2 people)	€200.00
Total if taken separately (Booth 9sqm + B2B + Cocktail)	€4,980.00
EPBN special package for qualified EU SMEs^{2*} (Booth 9sqm + B2B + Cocktail)	€3,980.00
EPBN special package for embassies, industry association, large EU companies (Booth 9sqm + B2B + Cocktail)	€4,980.00

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5. Application & Registration process

- Application deadline: In order to participate at PHILCONSTRUCT 2017, please send the following documents: company profile and attached application form including expectations on the event to EPBN or ICCPI for examination by **Friday, September 8, 2017**.
- Participants shall pay 50% down payment of the participation fee of **1990 EUR** (for EU SMEs) and **2490 EUR** (for Embassies) and send a copy of the bank transfer to validate the registration by **Friday, September 15, 2017**. **The balance of the payment of 1990 EUR** (for EU SMEs) and **2490 EUR** (for Embassies) **will be due on Wednesday, November 15, 2017**.

6. Important notes

- The European Pavilion with specialized design will be divided into 10 booths with 3x3m dimension following a standard layout.
- EPBN & ICCPI cannot guarantee a specific number of B2B meetings.
- In case of cancellation of participation no refund will be issued.

7. Payment condition

Payment date	EU SMEs:	For embassies, industry association, large EU companies
September 15, 2017	1.990 EUR	2.490 EUR
November 15, 2017	1.990 EUR	2.490 EUR

EPBN Bank Details:		
	Peso Account	Euro Account
Account Name:	European Chamber of Commerce of the Philippines / ECCP	European Chamber of Commerce of the Philippines Inc.
Bank name:	HSBC The Hongkong and Shanghai Banking Corp	BDO A. Arnaiz – San Lorenzo Village
Address:	HSBC Centre, 3058 Fifth Avenue West Bonifacio Global City (BGC), Taguig City Philippines	Arnaiz Branch 1018 Ground Floor, L&R Building, A. Arnaiz, San Lorenzo Village, Brgy. San Lorenzo, Makati City, Philippines
Bank account number:	030-330591-040 PESO Account:	305-350135-334 EURO Account
Swift	HSBCPHMM	BNORPHM



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8. Contacts

Italian Chamber of Commerce in the Philippines Inc.

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Application Form PHILCONSTRUCT 2017 SMX CONVENTION CENTER MANILA



Please fill in the following form and return it before May 29, 2017.



<input type="checkbox"/> Booth (9 sqm - with booth system)	<input type="checkbox"/> Cocktail evening (2 people)
<input type="checkbox"/> B2B meetings (approximately 8 meetings)	<input type="checkbox"/> Full package: (Booth 9sqm + B2B + Cocktail)

Company Name:

Contact Person:

Number of Representatives:

Address:

City and postal code:

Telephone No.: Cellular No.:

Email: Website:

Nationality of the company Number of employees

Annual turnover Business activities

Desired business cooperation (agents, distributors, joint-venture partners, importers, etc.):

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The undersigned hereby certify that he/she intends to participate in the PHILCONSTRUCT 2017 Business Mission. Therefore he/she agrees to pay the participation fee by the deadline set.

Date: Signature:

