



**EU - PHILIPPINES  
BUSINESS NETWORK**

19F Philippine AXA Life Centre  
Sen. Gil Puyat Ave., cor. Tindalo St.,  
Makati City, Metro Manila, Philippines  
Tel. Nos.: (63 2) 845 1324; 759 6680  
Fax Nos.: (63 2) 845 1395; 759 6690  
Website: www.epbn.ph



## European Pavilion at PHILCONSTRUCT 2017

**Organized by the:  
EU-PHILIPPINES BUSINESS NETWORK (EPBN)**

**In partnership with the  
ITALIAN CHAMBER OF COMMERCE IN THE PHILIPPINES INC. (ICCP)**



**Be part of the European Pavilion and showcase your  
EU construction and building Materials during PHILCONSTRUCT 2017,  
the largest construction show in the Philippines.**



**Activities will include a five-day business exhibition in the  
European Pavilion, networking cocktail & tailored B2B meetings (optional)**



**From January 6 - 9, 2018 (New date)  
SMX Convention Center Manila**





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## PHILCONSTRUCT 2017<sup>1</sup>

### Overview

The largest construction show in the Philippines, **PHILCONSTRUCT**, has been playing a major role in the industry for almost three decades now. This trade show has now become a solid platform that serves as a meeting place for the industry's movers and shakers, gathering thousands of leading brands and buyers around the globe.

<b>PHILCONSTRUCT 2016 SHOW HIGHLIGHTS</b>	
<b>Participating Brands</b>	1,589
<b>Total No. of Booths</b>	1,813
<b>Total Sold out Space</b>	57, 200 sq.m.
<b>On-site Sales Reported</b>	\$ 158,000,000
<b>Total Trade Visitors</b>	80,012

The Philippine building industry has only one place to do a business like no other. Get ready to stand out and level up your business to new heights.

### 1. Program

<b>Date</b>	<b>Program</b>
<b>Friday, January 5, 2018</b>	<ul style="list-style-type: none"> <li>• Arrival in Manila</li> <li>• Hotel check-in</li> <li>• Ingress to set up booth</li> </ul>
<b>Saturday, January 6, 2018</b>	<ul style="list-style-type: none"> <li>• Information Session</li> <li>• Companies registration</li> <li>• Opening day of PHILCONSTRUCT trade exhibition</li> </ul>
<b>Sunday, January 7, 2018</b>	<ul style="list-style-type: none"> <li>• Exhibition at the European Pavilion</li> <li>• Start of tailored B2B Meetings</li> <li>• Networking Cocktail Reception for EU Business Mission delegates, participants &amp; potential partners</li> </ul>
<b>Monday, January 8, 2018</b>	<ul style="list-style-type: none"> <li>• Exhibition at the European Pavilion</li> <li>• Participation in tailored B2B meetings</li> </ul>
<b>Tuesday, January 9, 2018</b>	<ul style="list-style-type: none"> <li>• Exhibition at the European Pavilion</li> <li>• Participation in tailored B2B meetings</li> <li>• Closing and egress</li> </ul>

<sup>1</sup> New date moved to January 6 to 9, 2018 due to the ASEAN summit in November 10 to 14, 2017.





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**2. Terms and Conditions**

- Interested local companies that sell/ distribute EU construction and building Materials shall submit all required documents to participate in the selection: company profile and application form (attached).
- Upon payment the following services will be provided:
  - a) A list of targeted and qualified contacts (potential partners) will be provided to the selected companies,
  - b) EPBN & ICCPI will facilitate all the activities included in the program and introduce the EU company that will participate to their business networks,
  - c) EPBN & ICCPI will organize B2B tailored meetings with interested players during the five-day exhibition at the European Pavilion,

**3. Participation Fee for Business Mission & Trade Fair**

EPBN Pricing	
Description	Inside Booth
Booth (9 sqm - with booth system)	₱202,204.00
B2B meetings (approximately 8 meetings)	₱50,000.00
Cocktail evening (2 people)	₱10,000.00
Total if taken separately (Booth 9sqm + B2B + Cocktail)	₱262,204.00
<b>EPBN special package (Booth 9sqm + B2B + Cocktail)</b>	<b>₱230,000.00</b>

**4. Application & Registration Process**

- Application deadline: In order to participate at PHILCONSTRUCT 2017, please send the following documents: company profile and attached application form including expectations on the event to EPBN or ICCPI for examination by **Friday, September 8, 2017.**
- Participants shall pay 50% down payment of the participation fee of **₱115,000.00** and send a copy of the bank transfer to validate the registration **by Friday, September 15, 2017. The balance payment of ₱115,000.00 will be due on Wednesday, November 15, 2017.**



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**NORDCHAM  
PHILIPPINES**

## 5. Important Notes

- The European Pavilion with specialized design will be divided into 10 booths with 3x3m dimension following a standard layout.
- EPBN and ICCPI cannot guarantee a specific number of B2B meetings.
- **In case of cancellation of participation no refund will be issued.**

## 6. Payment Condition

50% down payment of **₱115,000.00 by Friday, September 15, 2017.**

50% payment balance of **₱115,000.00 by Wednesday, November 15, 2017.**

EPBN Bank Details:		
	Peso Account	Euro Account
<b>Account Name:</b>	European Chamber of Commerce of the Philippines / ECCP	European Chamber of Commerce of the Philippines Inc.
<b>Bank name:</b>	<b>HSBC</b> The Hongkong and Shanghai Banking Corp	<b>BDO</b> A. Arnaiz – San Lorenzo Village
<b>Address:</b>	HSBC Centre, 3058 Fifth Avenue West Bonifacio Global City (BGC), Taguig City Philippines	Arnaiz Branch 1018 Ground Floor, L&R Building, A. Arnaiz, San Lorenzo Village, Brgy. San Lorenzo, Makati City, Philippines
<b>Bank account number:</b>	<b>030-330591-040</b> <b>PESO Account:</b>	<b>305-350135-334</b> <b>EURO Account</b>
<b>Swift</b>	<b>HSBCPHMM</b>	<b>BNORPHM</b>

## 7. Contacts:

**Italian Chamber of Commerce in the Philippines Inc.**

**Chynna Louise Riego**

*Marketing and Events Manager*

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**EU-Philippines Business Network**

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## Application Form PHILCONSTRUCT 2017 SMX Convention Center Manila

Please fill in the following form and return it before May 29, 2017

<input type="checkbox"/> Booth (9 sqm - with booth system)	<input type="checkbox"/> Cocktail evening (2 people)
<input type="checkbox"/> B2B meetings (approximately 8 meetings)	<input type="checkbox"/> Full package: (Booth 9sqm + B2B + Cocktail)

Company Name: .....

Contact Person: .....

Number of Representatives: .....

Address: .....

City and postal code: .....

Telephone No.: ..... Cellular No.: .....

Email: ..... Website: .....

Nationality of the company ..... Number of employees .....

Annual turnover ..... Business activities .....

Desired business cooperation (agents, distributors, joint-venture partners, importers, etc.):

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The undersigned hereby certify that he/she intends to participate in the PHILCONSTRUCT 2017 Business Mission. Therefore he/she agrees to pay the participation fee by the deadline set.

Date: ..... Signature: .....

